Board members

President, Michael Hales, 1st vice president, Todd Ostergaard, 2nd vice president, Jen Pisarczyk, treasurer, Barbara Ostergaard, secretary, Karen Rhee, band representative, Kirsten Joy-Cochran, band representative, Jill Strouse, orchestra representative, Lily Kalantar, orchestra representative, Jen Trivillian, choir representative, Dan Segura, choir representative, Doug Wright

Present at the meeting were: Michael Hales, Karen Rhee, Barbara Ostergaard, Todd Ostergaard, Steve DeRees, Linda Wall, Megan Farison, Dan Segura, Cindy Cummings, Jen Pisarczyk

1) Call to order – Hales

2) Review and Approval

a. January Meeting Minutes Michael Hales passed around a copy of the minutes in case anyone still needs to read them.

b. Treasurer's Report – B. Ostergaard

- Barbara distributed copies of the Budget and Activity Report for 2017/2018 as of February 13, 2018.
- The fruit sale is done! We expect the net income to be \$29,000. The goal was \$30,500. We are still expecting some expense to come. The net income will be divided between the three music groups according to fruit sold by each group. Total proceeds were \$61,229.68. Fruit costs increased 50% this year. Total fruit costs were \$29,493.
- Final payments for professional services were made for the Symphonic Band's preparation for MMC.
- We continue to receive payments for the Orchestra and Choir trips. Payments are being made to their travel companies.
- Administrative expenses will be balanced with income at the end of the year.
- **c. Approval of January minutes and treasurer's report** Dan moves that we approve January minutes and treasurer's report. Todd seconds. They are unanimously approved.

3) Old Business

a. Budget Policy Review – Hales

- Michael reviewed Dow High Music Booster Club Finance Policies and Procedures 2017-05-09 Section III. It reads: "The Finance Committee will draft an annual budget to be approved by the Booster Board by the end of October. The budget should be comprehensive in scope and be based on past expenditures, solicitation of the Dow High music directors' needs and fund raising history. The budget will be composed of four categories, one for each of the three musical groups and one for the Booster organization. Each budget category shall contain expenditures, with specific line items, and anticipated fundraising proceeds. Although each category shall consist of specific line items, it is the overall budget for each category that will be managed (i.e. funds budgeted for a particular line item can be used elsewhere at the discretion of the directors or the Boosters.)"
- The Music Booster Club president can approve budget changes up to \$250.

b. Dow High Incoming Freshman night - Hales

Michael manned a table. He distributed cards to parents to sign up at our website. A couple of parents volunteered for next year.

4) New Business

a. Fruit Sale – Pisarczyk

- Net profit expected to be around \$29,000. There are prize expenses to come.
- A big thank you and recognition of the fruit sale team.
- Jack's helped by negotiating price breaks on freight and transportation. Jen brought pizza to them last week to thank them.
- Jen will hold a wrap-up meeting to debrief on the sale.
- Linda Wall shared the following statistics: Band made 118% of their goal, Orchestra mad 83% of their goal and Choir made 70% of their goal. The quantity of fruit sold continues to increase. This year was the second highest amount sold in recorded history. The increased cost of fruit took \$4,000. There was a record number of

orders but the average order amount was less than in prior years. Orchestra sales were down considerably. Choir sales were up considerably, similar to the amount they sold 5 years ago.

b. Ren Fair

- Is this weekend, February 17, at the Midland Center for the Arts
- We are still in need of 9 volunteers
- Kristen originated an email that went out on Feb. 5.
- Jen will forward it to Lynn Burns to send out.
- Midland Daily News is coming tomorrow to take photos for an article.

c. Jazz & More - Todd Ostergaard

- Happening on April 14 at the Midland Country Club
- Held a meeting on February 7th. Were still looking for more help.
- Ticket sales will begin on February 19th. Initially you must buy a table of 10, \$35/seat. Individual ticket sales begin March 11.
- We will have a smaller silent auction this year. Offerings will include the cello art and a service to make a quilt from your student's band tshirts.
- Inquiries will be made for an MC for the night.
- Information for the program must be submitted by Monday, March 26, 2018.

d. Potential Support for Musical – Farison

- As this is the first year that Music Department is running the musical, funding is needed for the upfront costs. It is estimated that the show will cost between \$10,000 \$15,000. After the first year, the show will be self-funding.
- Megan is requesting that the choir's proceeds from RenFair be deposited into their Club Account to be used for the musical.
- In the future, a separate bank account will be established for the musical.

5) Director Reports - DeRees/Thoms/Farison

a. Band – DeRees

- The MMC trip was fabulous. We received lots of nice comments.
 We are getting a professional CD of the performance for each student. DVDs can be ordered if desired.
- Congratulations Jazz Band 1 Trumpets! They won a First Runner-Up award for Best Section in Class A at the CMU Jazz Weekend event.
- February 6th, Jazz Band 1 played at the Jefferson MS 6th grade band, 7th grade band and Jazz Band concert.
- We are submitting an application for a band and orchestra music clinic in Chicago. We are using music from MMC.
- We are hosting our own MSBOA Band and Orchestra Festival in Midland on March 2 and 3. There will be primarily Midland schools and a few other bands.
- Booster Club volunteers are needed to provide a meal for judges.
 Dow HS will provide lunch on Saturday, March 3, for 10 12.
 Barbara O. will provide soup and rolls. Cindy C. will provide a lasagna.
- Volunteers might be needed for the sight reading room.
- State Solo & Ensemble Festival is March 17.

b. Choir – Farison

- 16 events participated in MSVMA Distrcit Solo and Ensemble. All events qualified for State and three students received perfect scores (Rin Dunlap, Maggie Reed, and Allie Trotter-Wright.
- February 23, HS Choral Workshop Day at Central Auditorium. This is an all day event where students from Dow and Midland HS participate in vocal clinics and an evening performance at 7 pm. Looking for help preparing sack lunches for 150 students.
- March 6, MSVMA District Choral Festival at Central Michigan University. Chorus will perform at 11:45 am and Chamber Singers perform at 2 pm.
- Saturday, April 21, MSVMA State Solo and Ensemble.
- **c. Orchestra Thoms** Amanda was not present due to the Orchestra Pre-Festival Concert at Central Auditorium at 7:30. Upcoming events include:
 - RenFair, February 17

- MSBOA Band and Orchestra Festival in Central Auditorium: Concert Orchestra, Friday, March 2 at 6:20pm, Symphony Orchestra, Friday, March 2 at 8:30 pm.
- March 17, State Solo and Ensemble
- March 18, Dow High 50th Anniversary Celebration
- March 28, 4th Grade Concert
- 6) Adjourn Hales Michael adjourned the meeting at 7:55 pm.

Submitted by Karen Rhee

Next meeting Tuesday, April 10, at 7 pm.